



COMPUTACENTER UK NAMED 2014 EMEA PARTNER OF THE YEAR BY VCE

TOP PARTNERS ACKNOWLEDGED FOR EXCELLENCE IN DRIVING CUSTOMER IT TRANSFORMATION WITH VCE CONVERGED INFRASTRUCTURE

Computacenter UK today announced that it has received the VCE 2014 EMEA Partner of the Year Award. The Award recognises Computacenter's success in the VCE Partner Program based on certifications and training attainment, advancements in incremental business, and overall value to customers and the converged infrastructure market space.

"With the converged infrastructure market growing at more than 50%+ year-on-year, Computacenter has distinguished itself as a key partner in helping customers transform their business with VCE converged infrastructure solutions" said Chris Sullivan, Vice President, Global Channels and Alliances at VCE.

"Over the last year, VCE has been dedicated to increasing the strength and profitability of our partner program by providing partners with the enablement, training and technology needed to succeed in this rapidly expanding industry. We're pleased to

congratulate Computacenter UK on their accomplishment and look forward to repeating these successes in 2015."

"Computacenter is honored to be recognised as the VCE EMEA Partner of the Year, and it is testament to the work we are doing with our customers to enable users and their businesses through the deployment of converged infrastructures" commented Neil Eke, Director, Datacenter & Storage Solutions at Computacenter. "Having been a key partner since VCE was founded and having deployed Europe's first Vblock™ System, we are delighted to receive this Award. As our customers continue to transform their core IT infrastructure and accelerate cloud-based initiatives, we are excited to continue our partnership with VCE and jointly deliver the real business outcomes that our customers demand."

"Computacenter's aptitude and attitude is what makes the team so deserving of this Award. As our largest and highest growth partner in EMEA with

the most technical accreditations, its team has worked hard to challenge the status quo and underline the relevance of converged infrastructures. By accelerating time-to-value and reducing risk for all involved, Computacenter has brought the transformative benefits of convergence to life for its Vblock customers. We are confident of its continued trajectory" added Jan Lawford, senior director of EMEA channels at VCE.

Recipients of the VCE Partner of the Year Awards were acknowledged in five categories for their outstanding performance and achievements. They include:

- Global Partner of the Year
- Global Systems Integrator Partner of the Year
- Americas Partner of the Year
- Europe, Middle East and Africa (EMEA) Partner of the Year
- Asia-Pacific Japan Partner (APJ) of the Year