



WINNING TOGETHER

Our business is about technology.
But first of all, it's about people.

Service Portfolio Manager

We are looking for a Service Portfolio Manager that will lead the creation of strategies and plans that define how technology should be utilized to enable the organization's overall business strategy

Well-versed in current technological trends, he will help us develop and implement an "Applications & Data" service portfolio.

Service Portfolio Manager responsibilities include the evaluation of portfolio categories based on initial customer projects and technical needs, an in-depth competitive review, definition of the value proposition, go-to-market activities up to sales support with pilot customers.

Responsibilities

- Definition and achievement of pipeline and revenue targets together with the relevant country organizations, providing sound technical knowledge
- Envision how different forms of technology will be used throughout the company
- Ensure that the Applications & Data portfolio is transparent and that relevant central as well as country organizations adopt and implement it according to defined targets.
- Ensure that relevant target customers as well as relevant competitors are aware of the Applications & Data portfolio and understand the Computacenter value proposition and differentiation.
- Identify existing "Applications & Data" customer projects together with the relevant country organizations and derive best practices for future projects.
- Scout emerging technologies and define new portfolio services that can add business value

Requirements

We are looking for a technology go-to expert that will play an integral role in setting the company's strategic direction, development and future growth:

- Previous experience in engineering roles spanning strategy, architecture (business, data, digital, information systems, infrastructure) and/or delivery functions driving digital transformation and data strategy leveraging emerging technologies and cloud platforms



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- Very good knowledge of the software application market including relevant technologies
- Ability to constantly educate themselves so that they're up-to-date with the latest technological advances
- Be able to research and predict the ways that different technologies can impact an organisation's service portfolio offering
- Strong sales orientation coupled with analytical thinking
- Excellent communication skills
- Ability to work in a virtual and international team
- Very good English skills, German is a big plus

About us

Computacenter is a leading independent provider of IT infrastructure services, with about 16,000 employees worldwide and a global revenue of £5.05 billion. We work

at the heart of digitisation, advising organisations on IT strategy, implementing the most appropriate technology and managing our customers' infrastructures.

We offer a friendly, open working environment without too much fuss about hierarchy. We are looking for professionals with diverse competencies, personalities and strengths who want to live our shared value of teamwork and performance.

Interested in joining a company with a strong sense of community?

We're growing. We're hiring. We encourage. We empower. We support.
#winningtogether

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