



PROFESSIONAL SALES ASSOCIATE PROGRAMME

We are offering talented graduates to join our award winning 'Professional Sales Associate Programme' in early 2020. This 18 month, exec-sponsored programme is designed to accelerate you into the world of IT Sales and Business.

BENEFITS

- £30,000 per annum
- Bonus
- Core and Flexible benefits

ABOUT COMPUTACENTER

Computacenter is Europe's leading independent IT provider, with about 15,000 employees worldwide. We work at the heart of digitalisation, advising organisations on IT strategy, implementing the most appropriate technology, optimising its performance, and managing our customers' infrastructures.

We'd love to hear from you if you're interested in joining our programme. Please submit your CV by
18 October 2019

We will be in touch to talk you through the process. Good luck!

ROLE RESPONSIBILITY:

No IT or sales experience? No problem! This exciting, frontline sales development programme is designed to give you the opportunities and experience to sell our business, our solutions and our people to large international organisations.

We will help strengthen your strategic thinking, sales techniques and technical knowledge of IT, with a clear career path and purpose from the start. All of this will be achieved through carefully selected rotations across our business to understand how we operate, how we develop long term relationships with our customers, and how we drive sales success.

Throughout the programme we will provide you with the essential skills and business acumen to become world-class sales professionals. You will have the opportunity to work on a diverse range of both UK and international sales campaigns with many customers that make up the FTSE100 and Fortune 500. You will be prepared for a customer facing sales role by developing your people and sales skills, providing you technical capability to understand IT solutions and products, and overall knowledge of the IT industry.

WHAT ARE WE LOOKING FOR?

- We accept applications from graduates from any discipline, any year and who are expecting or have achieved a minimum of a 2:1 classification.
- You'll need to hold a full UK driving licence and be able to travel across the UK.
- Self-motivated individual with an interest in technology and sales.
- Successful applicants will have the ability to work in a fast paced environment, excellent communication skills, be a team player and have the ambition and enthusiasm and drive to succeed.

For more information and to apply please visit:

www.computacenter.com/associates

