London Borough of Hackney saves £80,000 by consolidating software licences

“Computacenter has provided the Council with a useful template to document our software assets, thereby giving an accurate view of our licensing needs. Having this knowledge enables us to add value to the organisation and puts us in a good position for future projects.”

“Computacenter provided us with the licensing knowledge and intelligence we needed to enable cost savings of around £80,000.”

Glen Poulley – ICT Contracts Monitoring & Development Manager, London Borough of Hackney

Customer challenge
As a local Council, London Borough of Hackney is continually facing pressure to reduce its costs. The Council was keen to reduce the risk of over-spending on Oracle software licensing, but with essential public services underpinned by Oracle solutions, it’s also vital for the organisation to have a compliant software estate. Traditionally the Council transacted directly with the vendor, but it didn’t have the in-house skills and resources to ensure that its licence agreements matched its actual needs.

Computacenter solution
As the Council has an ongoing relationship with Computacenter for hardware supply via the CITHS (Commodity IT Hardware & Software) framework, it decided to turn to the IT services and solutions provider for help. Over three months, Computacenter completed a thorough analysis of the Council’s Oracle requirements and existing licences. It then advised on the licences that were no longer necessary, and those that could be consolidated.

Results
As part of the project, Computacenter identified that around 70 per cent of the London Borough of Hackney’s Oracle licences could be retired, resulting in cost savings of up to £80,000. As well as enabling significant savings, the project has helped the Council ensure compliance and minimise the risk of audit. With a better understanding of its agreements and requirements, the Council can simplify ongoing software licence management, freeing up the internal team to focus on more strategic IT projects.