Supplier Name	Certification/Partner Status	Certified competencies/recognised areas of expertise	Attained specialisations
•	Blui C B I		N
Acer	Platinum Synergy Partner		None
Adobe	Gold Certified Reseller		
APC	Premier Partner		
Apple	Authorised Reseller		
AppSense	Platinum Partner		
Aruba (HPE)	Platinum Partner		Security and Location Services Specialisation Partner Branded Services Partner Ambassador
Atlantis Software	Gold Partner		
Becrypt	Silver Partner		
Belkin	Platinum Partner	Configuration resource centre	
BlackBerry	Authorised Partner		
Blue Coat	(See Symantec below)		
BMC Software	Elite Partner		
Brand-Rex	Premier Partner		

Supplier Name	Certification/Partner Status	Certified competencies/recognised areas of expertise	Attained specialisations
Brother	Platinum Partner		
Canon	Alliance Partner (BIG) & Managed Partner (CIG)		
CA	Premier Partner		
Check Point	5 Star Partner & Managed Service Provider (MSP)	None	None

Supplier Name	Certification/Partner Status	Certified competencies/recognised areas of expertise	Attained specialisations
Cisco	Titan Partner	Authorizations	Advanced Data Center
	Multinational Certified Partner	Cisco TelePresence Video Master Satellite	Architecture Specialization
	[UK&I Security Partner of the Year 2016]	Authorization	 Advanced Security
	[UK&I Software Partner of the Year 2016]	Cisco Umbrella for MSSPs	Architecture Specialization
	These are the UK's Cisco accreditations,	EA Data Center Cloud	 Advanced Collaboration
	specifically on Collaboration;	Buying Models Commerce Certification	Architecture Specialization
		EA Data Center ACI and HyperFlex	Advanced Enterprise
	Advanced Collaboration Architecture	• EA Collab-Flex Plan	Networks Architecture
	Specialization	EA Security choice	Specialization
	Cisco Webex Calling Partner	EA Cisco DNA–Switching Wireless Routing	Express Specialization
	Collaboration SaaS Authorization	EA Collab-Flex Plan On-Prem Calling	
	EA Collab - UC TP PC	• EA Collab - UC TP PC	
	EA Collab - Flex Plan	SaaS Simple Resale	
	EA Collab - Flex Plan On-Prem Calling	Collaboration SaaS Authorization	
		Cloud & Managed Service Provider	
		Infrastructure as a Service	
		 Managed Business Communications 	
		 Cloud and Managed Services Master 	
		Partner Designations	
		GPN Partner Agent	
		GPN Resale Host	
		Other	
		PSPP Defence	
		Cisco Spark Flex Plan Migration Program	
		PSPP Healthcare	
		PSPP Education	
		PSPP Central Government	
		PSPP Local	
		Security Enterprise Licensing Agreement	
		Accelerated TelePresence Try And Buy	
		UCS Capacity Assurance-Try and Buy	

Supplier Name	Certification/Partner Status	Certified competencies/recognised areas of expertise	Attained specialisations
		Cisco Certified Refurbished EquipmentRegular Try And Buy	

Supplier Name	Certification/Partner Status	Certified competencies/recognised areas of expertise	Attained specialisations
Citrix	Platinum Citrix Solutipn Adviser (CSA)		
Commscope (ADC Krone)	Systimax & Uniprise Select Business Partner		
CyberArk	Certified Partner		
Dell EMC	Titanium Black Partner Platinum Cloud Service Provider Authorised Service Partner Dell EMC EMEA Extraordinary Partner of the Year [2018] Dell EMC EMEA Storage Partner of the Year [2018] Dell EMC UK Extraordinary Partner of the Year [2018] Dell EMC UK Storage Partner of the Year [2018]		
Eizo	Strategic EIZO Partner		
Epson	Authorised		
Extreme Networks	Diamond Partner Status		
F5	Platinum Partner		
FireEye	Gold Partner		
Forcepoint	Silver Partner		
Fortinet	Authorised Partner		
Fujitsu	Authorised Imaging Partner & Centre of Excellence		
Hitachi (HDS)	Silver Partner		
HP Inc.	Partner First Platinum Partner HPI UK Partner of the Year 2019		

Supplier Name	Certification/Partner Status	Certified competencies/recognised areas of expertise	Attained specialisations
HP Enterprise	Platinum First Partner HPI UK Partner of the year 2019		
IBM	Platinum Business Partner Alliance Partner Programme		
Jabra	Premium Partner		
Juniper	J Partner		Routing & Cloud Integrator Software development specialisation
Krone	TrueNet Premier Partner		
Lenovo	Platinum Plus Partner Lenovo UK Reseller partner of the Year 2019		
Lakeside	Gold Partner		
Lexmark	Gold Partner		
LG	Gold Partner		

Supplier Name	Certification/Partner Status	Certified competencies/recognised areas of expertise	Attained specialisations
LifeSize	Professional Partner		
Logitech	Gold B2B Partner		
McAfee	Platinum Partner		
Microsoft	Gold Partner Licensing Solution Provider Systems Integrator Cloud Solution Provider Online Services Partner Authorised Device Reseller		
Mimecast	Premier Partner		
NEC	Premier Business Partner		
NetApp	International Star Partner FlexPod Partner of the Year EMEA Partner of the year 2018 NetApp Converged Partner of the Year EMEA 2019		
Netgear	Basic Partner		
Novell	Working towards Silver partner		
Nutanix	Pioneer Partner		
Oracle	Platinum Partner & Solution Centre Partner		
Palo Alto	Gold Partner		
Panasonic	Premier Partner		
Panduit	Gold Business Partner		
Plantronics	Premium Partner		
Pure Storage	Elite Partner		
Polycom	Gold Partner		
Promethean	Premier Partner		

Supplier Name	Certification/Partner Status	Certified competencies/recognised areas of expertise	Attained specialisations
Quantum	Alliance Gold Partner		
Quest	Platinum Plus Partner		
Red Hat	Premier Partner		Datacenter infrastructure
Riverbed	Elite Riverbed Rise Partner for FY19		
RSA	Titanium Partner & SecurCare (SCP) Partner		
Gemalto (Safenet)	Gold Partner		
Samsung	Gold Partner		
SAS	Silver Partner Partner		
Scala	Premium Certified Partner	CMS	
ServiceNow	Gold Sales Partner		
Smart Technologies	Silver Partner	None	None
Sophos	Silver Partner	Sophos Certified Sales Consultant (Sell) Sophos Certified Engineer (Demo) Sophos Certified Architecht (Deploy)	
Splunk	Elite Partner		
Suse	Accredited Partner		

Supplier Name	Certification/Partner Status	Certified competencies/recognised areas of expertise	Attained specialisations
Symantec (inc.	Gold Partner		
Blue Coat)			
Targus	Platinum Partner		
Toshiba	Platinum Partner & Authorised Service		
	Partner		
Trend Micro	Gold Partner		
Veeam	Platinum Partner		
Veritas	Platinum Partner, Technical Support		
	Partner & Software Asset Management		
	Partner		

Supplier Name	Certification/Partner Status	Certified competencies/recognised areas of expertise	Attained specialisations
VMware	Premier Solution Provider [2018 VMware UK&I Partner of the Year] [2018 Dell Technologies Power of Partnership]	 Premier Level Solution Provider VMware Professional Service Provider Most accredited VMware partner across EMEA with over 150 Accreditations Held a strategic partnership with VMware for over 10 years Continually invest in VMware sales and technical capabilities Hold 12 Competencies across the VMware portfolio including: VMware Cloud on AWS Hybrid Cloud Hyper-Converged Infrastructure Cloud Provider Management Ops and Automation Desktop as a Device Desktop Virtualisation VMware Cloud on AWS Network Virtualization Mobility Management Management Automation Management Operations 	

Supplier Name	Certification/Partner Status	Certified competencies/recognised areas of expertise	Attained specialisations
Xerox	Premier Partner & Large Enterprise Organisation Alliance Partner		
Zebra	Premier Solutions Partner	Certified Reseller full range of Xplore products	