LICENCE TO PRINT

Computacenter helps organisations minimise costs and maximise productivity with flexible print solutions
GREATER CLARITY

Enable users while cutting costs with optimised environments, streamlined supply and automated services

As organisations digitalise their businesses and processes, print still remains an important element of today’s workplace. Although essential, the print environment is often overlooked and undermanaged.

Without clear visibility of printing assets and user consumption, organisations find themselves unable to track how much they are spending - or how much they could save.

Computacenter brings clarity, consolidation and cost control to enterprise printing. We right-size environments. We automate toner replenishment. We secure and mobilise user access.

From desktop printers and multifunction devices to 3D and large-format printers, Computacenter advises, sources, deploys and supports.

With our flexible and repeatable services, organisations can provide employees with appropriate and affordable printing capabilities. They can say goodbye to pre-meeting print panics and toner stockpiles, and hello to highly available and efficient devices.

By introducing greater automation, better asset management and transparent reporting, Computacenter helps organisations simplify management while enabling users to be more productive.

100,000-plus toners shipped to more than 4,000 customer locations in 2015
From designing environments and upgrading print devices to recycling toners and maintaining legacy assets, we bring best practice processes and greater efficiency to print.

Computacenter’s modular approach enables organisations to build a print solution that meets their individual needs.

All our services are designed for the digital age. For example, our mobile printing solutions enable users to print to any networked device from their smartphone, tablet, laptop or hybrid device without complex and time-consuming set-up.

We also help organisations safeguard confidential and sensitive data such as customer records and financial information with secure follow-me printing solutions.

By requiring users to authenticate their presence before pages are printed, usually with either a PIN or swipe card, organisations can not only comply with internal and external security policies, but also reduce print volumes by up to 20 per cent.

For organisations looking for an end-to-end solution, Computacenter’s enterprise print service brings together all our print supply offerings along with device break-fix and an overall management layer. The service is delivered to stringent service level agreements to bring stability and predictability to the print environment.
AN END-TO-END PRINT SUPPLY

Modular Services for the Digital Age

Advisory Service → Optimisation → Supply Chain

Consumables

Support Service → Enterprise Print

Innovation

Financing
FROM DESIGN TO DISPOSAL

Solutions and services to meet every budget and need

Our proven processes and skilled Technology Specialists provide support throughout the print lifecycle. Our services include:

**Discovery and design**
We audit users’ needs so we can design tailored print environments. We provide a quantitative cost-saving proposition that includes detailed analysis of the total cost of ownership. By gradually transforming the print environment by replacing legacy devices as they reach end of life, we maximise existing investments and minimise future costs.

**Source**
Computacenter benchmarks vendors and devices to identify the most appropriate and cost-effective solutions for our customers. Our Computacenter Connect webshop streamlines procurement processes, while our logistics expertise ensures devices are shipped to multiple locations on the right day and at the right time. For organisations looking to deploy proven solutions, our Computacenter Recommends portfolio includes a range of pre-tested printers and toners that we know deliver great quality for a great price.
Deploy and dispose
We have a large pool of highly accredited engineers to install new devices and remove legacy assets. We can either remarket and recycle end-of-life devices or help customers leverage manufacturers’ trade-up schemes. Both approaches ensure printers are disposed of properly, minimising landfill and helping organisations meet their sustainability objectives.

Automated toner replenishment
As part of this service, we will install specialist software that automatically sends low toner alerts to Computacenter’s sales order processing system. New toners are then delivered to site the next working day. As well as providing OEM [original equipment manufacturer] toners, Computacenter can supply remanufactured products that help organisations balance cost and quality. Toner data, along with device utilisation and copy count reports, can be securely viewed online 24x7. Customers can track toner deliveries and obtain proof of delivery through Computacenter Connect. The software also sends automated alerts about printer issues to a selected email address, enabling break-fix teams to take a more proactive approach to problem resolution.

CONSUMABLES RECYCLING
Did you know that more than 375 million empty toner and ink cartridges are thrown away as scrap every year?

The plastics in these cartridges are made from engineering-grade polymers, which take from 450 to 1,000 years to decompose. Computacenter offers a free consumables recycling service for customers, which helps organisations minimise their environmental impact.
Computacenter’s user-centric approach to print services and solutions ensures that employees can print, copy and scan whenever and wherever they need to.

With best-of-breed tools and comprehensive reporting, we provide greater visibility of the print environment, enabling organisations to establish an optimised estate that minimises costs and maximises efficiency.

We are the largest independent IT supply chain organisation in the UK covering both hardware and software purchases. Our international capabilities mean that we can supply and service locations across the world, enabling organisations to consolidate and standardise their print environments and requirements.

With a variety of commercial options available, from leasing and consolidated quarterly billing to transactional purchases, level pay and pay per print, our print solutions can be scaled for every need and every budget.
BETTER VALUE

Enable users and reduce business costs

With automated processes, proven best practices and streamlined services, Computacenter cuts cost and complexity from the print environment. We help free up staff from managing printers and print supplies to focus on more strategic activities. And by bringing greater control and consistency to the print supply chain, we ensure that organisations can deliver the seamless experience that employees expect.

WHY PRINT SUPPLY MATTERS

FOR THE CIO

- Strengthens document security through appropriate policies and controls
- Simplifies contract and asset management
- Frees up IT staff from time-consuming manual support tasks

FOR THE BUSINESS

- Delivers savings of up to 20 per cent thanks to lower consumable costs and maintenance requirements
- Drives greater employee satisfaction
- Improves sustainability with less waste, less energy and less paper

FOR THE USER

- Improves the workplace experience
- Maximises productivity
- Enables greater flexibility and mobility
Computacenter has the experience, expertise and buying power to help organisations transform their print environments and processes one step at a time.

With our breadth of capability, we can deliver print solutions as part of broader workplace and mobility initiatives, helping organisations ensure that they have the secure, reliable and easy-to-manage print environment that they need to support today’s flexible workplace.

With innovative commercial propositions and industrialised processes, we reduce risk and cost for our customers.

Our credentials include:
- More than 25 years’ experience in delivering multi-vendor print solutions
- Dedicated consumables team that ensures our customers receive the best deals
- Strategic vendor relationships, including Brother, Canon, Epson, HP Inc, Kyocera, Lexmark, Ricoh, Samsung and Xerox
- Print product portfolio of more than 8,000 items, providing customers with unrivalled choice
- Global scale, we ship around one million printers and accessories every year and work with customers in more than 100 countries
- Computacenter Connect webshop integrates with organisation’s internal systems to enable seamless procurement
- We control our own supply chain, which means we can guarantee delivery times

30,000 products shipped from our Logistics Centres every day

"By working with Computacenter to streamline consumables supply and switching to remanufactured toner cartridges, we have saved £260,000 over the last two years.

Graham Ramsdale, IT Vendor Manager, Hampshire Constabulary"
TGI FRIDAYS UK IMPROVES TEAM PRODUCTIVITY IN RESTAURANTS WITH NEW PRINT ENVIRONMENT

Challenge
Award winning restaurant chain TGI Fridays UK has over 60 restaurants. Each of these sites needs access to colour printing devices for day-to-day requirements, such as team rotas, stock control documents and food ordering forms. The company’s existing print environment lacked standardisation. The company struggled with increasing failure rates and poor reliability as printers aged, which could impact team productivity.

Solution
TGI Fridays turned to Computacenter to design and deliver a new printing environment. Computacenter conducted a benchmarking exercise to identify the most appropriate devices for the customer’s needs and then installed Epson printers across TGI Fridays’ estates in just five weeks. The IT services and solutions provider is now responsible for managing and supporting the new print environment.

Results
The reliable and fit-for-purpose printer estate improves team productivity and automated consumables supply means that company no longer has to stockpile supplies. Fridays has also been able to decrease operational expenditure with a lower printing cost per page and reduced energy consumption, which aligns to the company’s commitment to minimising environmental impact.

“DELIVERING RESULTS
Our printer call volumes have decreased by a massive 81 per cent, which means our people can get on with what they’re best at – running our restaurants.

Debbie Whittle, Service Delivery Manager, TGI Fridays

GET IN TOUCH
To find out more about how Computacenter can help you minimise costs and maximise flexibility with flexible print solutions please contact your Computacenter Account Manager, call 01707 631000 or email enquiries@computacenter.com
computacenter.com
Enabling users and their business

Computacenter is Europe’s leading independent provider of IT infrastructure services, enabling users and their business. We advise organisations on IT strategy, implement the most appropriate technology, optimise its performance, and manage our customers’ infrastructures. In doing this we help CIOs and IT departments in enterprise and corporate organisations maximise productivity and the business value of IT for internal and external users.