

ARE YOU OUR NEW COLLEAGUE?

Computacenter is Europe's leading independent provider of IT infrastructure services, enabling users and their business. We advise organizations on IT strategy, implement the most appropriate technology, optimize its performance, and manage our customers' infrastructures. In doing this we help CIOs and IT departments in enterprise and corporate organizations maximize productivity and the business value of IT for internal and external users.

Rooted in core European countries Computacenter combines global reach with local expertise. We operate Infrastructure Operations Centers and Group Service Desks across Europe, South Africa and Asia from which our employees provide user support in 18 languages. Customers with global requirements are served through an extensive international partner network, which mirrors the requirements of our European-headquartered client base.

KNOWLEDGE & KEY SKILLS

- Ability to design complex enterprise scale complex networking, collaboration and security solutions
- Pre-sales, design and delivery experience across DC infrastructure, Software Defined Networking, Network Virtualization, Campus LAN, WAN, Application Delivery and Voice, Video and Collaboration solutions
- Strong routing and switching skills
- Good knowledge of the security features and best practices regarding the design and deployment of enterprise scale networking and data centre solutions
- Excellent communication skills; both written and oral
- Significant pre-sales experience
- Proven ability in producing excellent documentation for a technical audience
- Ability to deal with sensitive customer issues
- Ability to present large internal and external audiences
- To have worked as a lead technical consultant, leading a team of technical consultants in post-sales delivery of projects
- To have worked on consultancy assignments within a wide variety of organizations.
- Experience of working within a number of large organizations (more than 1000 IT users)



Computacenter Belgium is looking for a

Network Consultant

ROLE

The Principal Consultant will deliver both pre and post sales technical consultancy to our customers, leading teams of consultants in delivery/implementation engagements as well as providing pre-sales qualification, bid response and design to consultancy engagements. As a senior team member a Principal Consultant has responsibility for providing technical leadership to the team and providing guidance to internal and external customers in defining complex technical strategies with leading edge technologies.

REQUIREMENTS

- Lead the technical elements of pre-sales responses
- Host customer opportunity / strategy meetings, including presenting solutions from a commercial and business perspective
- Provide technical governance of in-flight projects
- Complete technical designs
- Undertake individual consultancy assignments, analyzing customer requirements, gathering and analyzing data, recommending solutions
- Technically manage the design and implementation of large scale solutions
- Ensure consultancy assignments are undertaken consistently and with quality, using Prince2.
- Highlight all technical risks so that any Computacenter's exposure to commercial loss can be minimized.
- Keep up to date with current and future market developments, technologies, product and strategies.
- Attend and present at customer workshops and meetings
- Produce/update all assignment documentation
- Quality assure deliverables produced by team members to ensure consistency and accuracy within a single technology solution.
- Identify other Computacenter service and sales opportunities
- Build and enhance relationships with peers and Computacenter's sales force (Account Managers, Client Directors and Sales Specialists)
- Mentor other consultants

Desirable Technology / Vendor Experience

- Cisco Systems: Nexus, Catalyst (inc C9000 portfolio, ISE, ACI, Umbrella, StealthWatch, ETA, Viptela)
- Cisco wireless
- F5 Networks: BIG-IP, ASM, WAF, AFM, APM
- HP Aruba: Clearpass, Wireless portfolio
- Citrix Netscaler and Netscaler SD-WAN
- AWS: Network architecture and connectivity, including DirectConnect
- Microsoft Azure: Network architecture and connectivity, including ExpressRoute

For internal applications, please inform your direct management that you are applying for a new challenge.

If you meet the above criteria and you are looking for a new challenge, we welcome you to send us a detailed resume and motivation letter to ccb.recruitment@computacenter.com



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