

**WE HELP YOU  
FIND THE GAPS...  
...AND CLOSE THEM –  
INSTANTLY!**

**ENDPOINT SECURITY  
MANAGEMENT**

Version 1.1

LET'S GO



# COMPUTACENTER AND TANIUM

## WHY THIS? WHY NOW?

### WE BELIEVE...

**Add the rapid rise in distributed workforces to the exponential growth in devices – many of which are unsecured – and it's plain to see why there are increased pressures to get greater visibility at the endpoint to protect entry points from cyber attacks.**

To do this successfully you first have to understand where the gaps in your security are, and once closed be able to instantly resolve any further issues.

These are not simple processes, which is why Computacenter [industry recognised leader in Security Services] has partnered with Tanium [leader in Unified Endpoint Management and Security] to bring you a flexible product and service sourcing model all in one.

We'll address the challenges and ensure that you're able to protect what you own and value, then maximise the potential of your investment.

Tanium's Unified Endpoint Management and Security capabilities and Computacenter's Managed Services close security gaps – instantly!

**WHAT THE ANALYSTS HAVE TO SAY**



# IN THIS BROCHURE

COMPUTACENTER AND TANIUM GIVE YOU VISIBILITY AND CONTROL OF YOUR ENDPOINT ESTATE

PAGE 4: Computacenter and Tanium



PAGE 5: Endpoint Security Management – in a nutshell



PAGE 6: IT Hygiene Assessment



PAGE 7: Tanium Endpoint Security Management Solutions



PAGE 8: Computacenter Managed Services



PAGE 9: What the analysts have to say



PAGE 10: Digital Trust from Computacenter



PAGE 11: Let's talk



## HOW TO USE THIS DOCUMENT



The home icon will take you back to this page



Arrow icons jump you to the next or previous page



Close buttons will return you to the original page



Opens a new page featuring more in-depth information, commentary or opinion relevant to the page you are reading



# COMPUTACENTER AND TANIUM

OUR FLEXIBLE SOURCING MODEL GIVES YOU PRODUCTS AND SERVICES ALL IN ONE

Computacenter understands that the integrity of any organisation's security increasingly relies on making sure that endpoints are protected from cyber attacks.

This is why we've partnered with Tanium, a market leader in Unified Endpoint Management and Security to help organisations do exactly that. Tanium recognises that their Endpoint Security application is a complex solution and some customers may find it a challenge to source the necessary skills to run it on their own. Which is why they've partnered with the established leader in IT Managed Services to provide unique Tanium resources, helping customers access management and support skills, as well as strategic insight as to the best way to optimise their investment.

"What makes the Tanium and Computacenter Unified Endpoint Security story so compelling? It's the fact that we can not only deliver brilliant technology solutions, but we can also take away the complexities of managing them – challenges some organisations can struggle to overcome on their own."

**Jan Mueller**, Director Security Solutions, Computacenter

**JOINT BUSINESS  
ARRANGED IS  
OVER £9 MILLION**

**20+**  
**TANIUM  
TRAINED  
CONSULTANTS**

**PARTNER STATUS  
FASTEST GROWING  
TANIUM PARTNER  
IN 2019**



**AWARDS  
INNOVATION PARTNER  
OF THE YEAR 2020**



# PROTECTING AND MANAGING YOUR ENDPOINT SECURITY CAN BE CHALLENGING. TANIUM AND COMPUTACENTER MAKE IT SIMPLE

We regularly talk to customers about the complexities of endpoint security, and also about their ability to instantly respond to malicious cyber threats. A Computacenter and Tanium solution will help you:

1

## OVERCOME THE CHALLENGES OF IMPLEMENTING EFFECTIVE ENDPOINT SECURITY

Tanium unifies the management and security of endpoints everywhere, instantly! Implementing security like this means you can respond to attacks more quickly and **prevent hackers from getting a foothold.**

2

## INCREASE THE LEVEL OF VISIBILITY OVER YOUR ENDPOINT ESTATE

You can now take control of your endpoints (including some you may not even know about) to get 'point-in-time' vulnerability / risk status. **The Tanium Platform offers levels of visibility and asset discovery at a speed and scale not seen before.**

3

## PROVIDE INSTANT DETECTION AND RESPONSE

Tanium returns an answer in seconds, dramatically reducing risks to workflows, operations and security – **helping you save time and see the benefits of lower operational costs.**

4

## INTRODUCE BETTER RISK, COMPLIANCE AND GOVERNANCE CONTROL

Together we'll introduce tools and methodologies to give you **better visibility over your endpoint estate.**

5

## GET THE FOUNDATIONS RIGHT FROM DAY ONE

Poor configuration is often to blame for security breaches. We'll work with you to formulate better endpoint security management processes, help you understand where your endpoint assets actually are and implement **more effective and efficient vulnerability and patch management.**

6

## DEPLOY COMPUTACENTER ENDPOINT SECURITY MANAGEMENT TO MAKE IT EASIER TO OPERATE TANIUM

Computacenter offers end-to-end services to enable you to licence, design, build and then operate the Tanium Platform to its full potential – **all through one simple engagement.**

7

## ALIGN OPERATIONS AND SECURITY TEAMS AROUND A COMMON OPERATING PROCESS AND REDUCES THE NEED FOR MULTIPLE ENDPOINT TOOLS

Increased visibility and control across the enterprise reduces disjoints and duplication between your teams for a more strategic and efficient approach to Endpoint Security Management.



# IT HYGIENE ASSESSMENT – HOW IT WORKS

AN ACTIONABLE PATH TO BETTER ENDPOINT MANAGEMENT AND SECURITY

## A CLEARER VERSION OF THE TRUTH

**Our IT Hygiene Assessment offers greater visibility into the health of your IT environment - including endpoints.**

The Assessment is simple to deploy and helps you to understand the state and nature of your endpoints including identifying critical gaps. Our detailed report and insight will show you how to improve your IT security hygiene.



## WHAT DOES IT DO?

### Assess IT process health

Our assessment uses 33 Tanium sensors to highlight the health of key IT processes such as Asset Discovery and Patch Management.

### Provides a clearer picture

Our IT Hygiene Assessment will help you understand the number of endpoint assets you have, where they are and their security status.

### Summarise the findings

An Executive Report highlights the areas of vulnerability and outlines an actionable improvement plan.

## WHY IS IT SO GOOD?

*"Many of our customers have found that once they've seen the evidence for themselves – particularly where it relates to their workstations, their distributed workforce and the number of devices involved – they don't need much convincing as to the wisdom of deploying a Tanium and Computacenter Endpoint Security Management solution."*

**Lutz Feldgen**, Head of Security Project Management, Computacenter

## WHAT ELSE DO I NEED TO KNOW?

- The Assessment takes approximately 30 days
- No impact on your day-to-day operations
- PDF output – easy to share with other stakeholders
- Inclusive of FREE Tanium Licensing

# TANIUM UNIFIED ENDPOINT SOLUTIONS

WE PROVIDE TWO SOLUTION PACKAGES FOR COMPREHENSIVE, RAPID AND SCALABLE ENDPOINT SECURITY. THIS APPROACH REDUCES COMPLEXITY, IMPROVES EFFICIENCY AND CLOSES THE GAPS BETWEEN OPERATIONS AND SECURITY.

## UNIFIED ENDPOINT MANAGEMENT

### Asset Discovery and Inventory

Quickly discover and take control of hardware and software assets across the organisation

### Performance Monitoring

Manage and sustain the operational performance of endpoints to improve end user experience

### Platform Design and Build

Configure, architect and install the Tanium Platform to operate in the most effective way for your business

### Software Management

Quickly install, update or remove software, at scale

### Patch Management

Simplify and accelerate operating systems and application patches and updates

### Configuration Management

Understand the current state of endpoints to help maintain compliance

### Platform Support and Management

Monitor and manage the Tanium Platform in real time

## UNIFIED ENDPOINT SECURITY

### Asset Discovery and Inventory

Quickly discover and take control of hardware and software assets across the organisation

### Endpoint Detection and Response

Curtail disruption with automated threat detection, investigation and remediation

### Endpoint Protection

Go beyond prevention. Resolve endpoint risk at the root of the problem

### Data Risk and Privacy

Mitigate data privacy risk by providing visibility and control across endpoints

### Vulnerability and Configuration Management

Fix vulnerabilities, misconfigurations and unsanctioned changes quickly across endpoints

### Platform Design and Build

Configure, architect and install the Tanium Platform to operate in the most effective way for your business

### Platform Support and Management

Monitor and manage the Tanium Platform in real time

50%  
OF THE FORTUNE  
100 DEPLOY  
TANIUM'S UNIFIED  
ENDPOINT  
SECURITY  
SOLUTIONS

70%  
OF TOP RETAILERS  
PROTECT THEIR  
CARDHOLDER DATA  
WITH TANIUM AND  
MEET COMPLIANCE

27.6m  
TANIUM MANAGED  
ENDPOINTS  
GLOBALLY



# COMPUTACENTER MANAGED SERVICES

HELPING YOU TO KEEP THE GAPS CLOSED AND MAXIMISE THE POTENTIAL OF  
YOUR TANIUM UNIFIED ENDPOINT MANAGEMENT AND SECURITY APPLICATION

## SOURCE

**We'll find you the most suitable licensing model**

We can provide you with the help, advice and guidance into the best use cases, ROI cases, pricing and more

## TRANSFORM

**We'll provide consultancy and strategy**

and ask the right questions about your specific requirements, then develop, design and deploy the right Tanium solution

## MANAGE

**We'll manage and maintain the application**

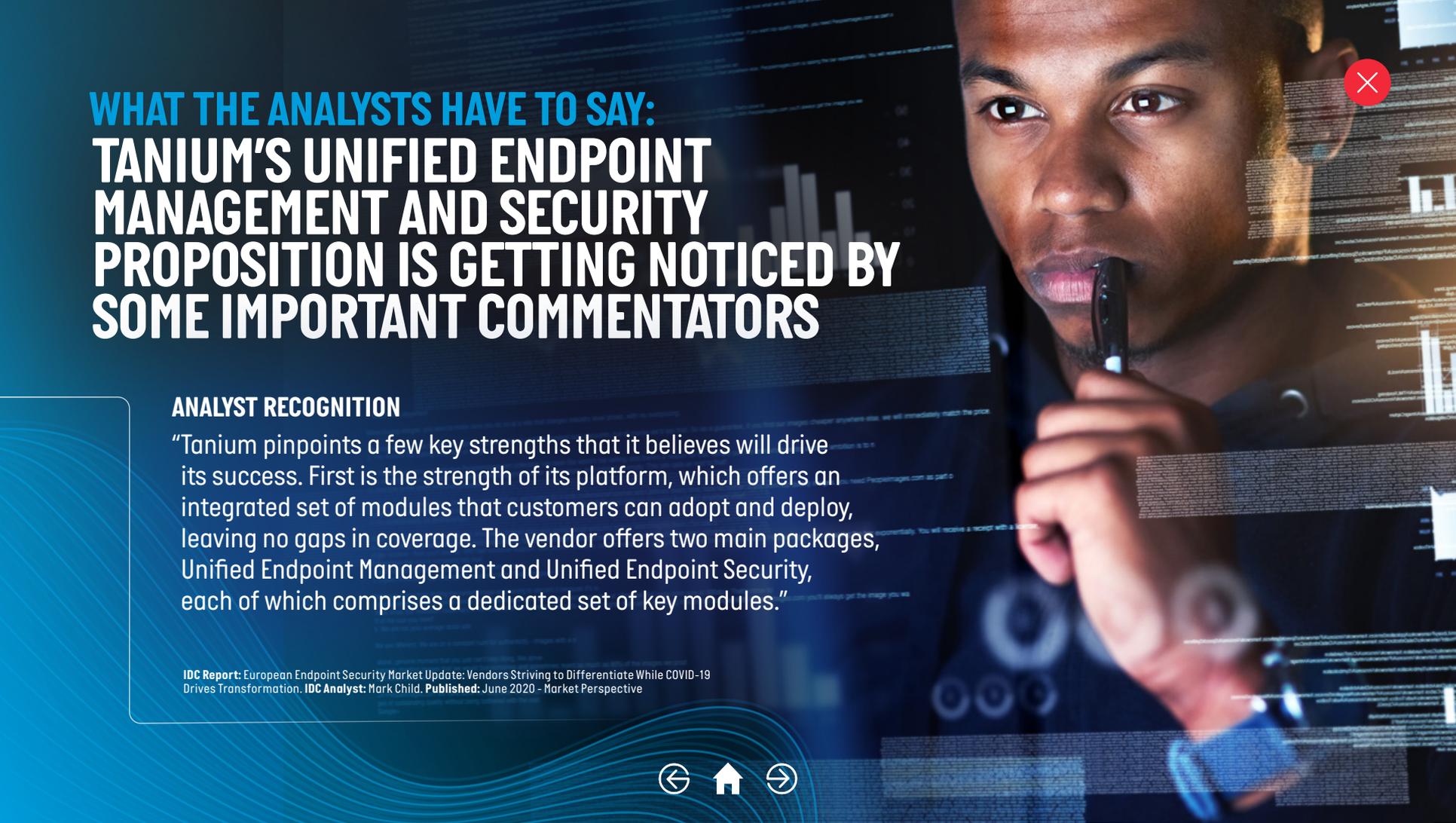
and optimise the technology to keep your Tanium solution up to date. There's no need to recruit or train staff as we'll provide the skills you need, so you don't have to

**We'll assist with project work,** upgrades and drive optimal usage of the platform. We'll also include incident, request and change management services

FIND OUT MORE ABOUT DIGITAL TRUST  
FROM COMPUTACENTER

**DIGITAL** Trust.  
Mastering business security





# WHAT THE ANALYSTS HAVE TO SAY: TANIUM'S UNIFIED ENDPOINT MANAGEMENT AND SECURITY PROPOSITION IS GETTING NOTICED BY SOME IMPORTANT COMMENTATORS

## ANALYST RECOGNITION

"Tanium pinpoints a few key strengths that it believes will drive its success. First is the strength of its platform, which offers an integrated set of modules that customers can adopt and deploy, leaving no gaps in coverage. The vendor offers two main packages, Unified Endpoint Management and Unified Endpoint Security, each of which comprises a dedicated set of key modules."

**IDC Report:** European Endpoint Security Market Update: Vendors Striving to Differentiate While COVID-19 Drives Transformation. **IDC Analyst:** Mark Child. **Published:** June 2020 - Market Perspective



# DISCOVER MORE

WHAT ELSE CAN WE DO TO SUPPORT YOUR SECURITY NEEDS

With Digital Trust Computacenter offers a cohesive, end to end security portfolio, from workplace security through to cyber defence and every layer in between.



We help our customers protect their data and information, secure their workplaces and people, defend their technology platforms and achieve compliance and manage IT risk.

