



Microsoft
Surface
Authorised Reseller

Computacenter

HOW WE'RE MAKING WORK WORK

Global partnership accelerates the
adoption of new workplace solutions

LET'S GO



THE MANY FACES OF WORK

THE WORLD AROUND US IS CHANGING AT A PACE NEVER SEEN BEFORE. AS DISRUPTION ACCELERATES ACROSS EVERY INDUSTRY AND EVERY GEOGRAPHY, NEW WAYS OF WORKING ARE EMERGING.

From the complexities of remote working, to keeping hospital wards safe, to enabling and empowering employees, and maintaining the highest levels of customer service, organisations find themselves faced with new challenges and opportunities.

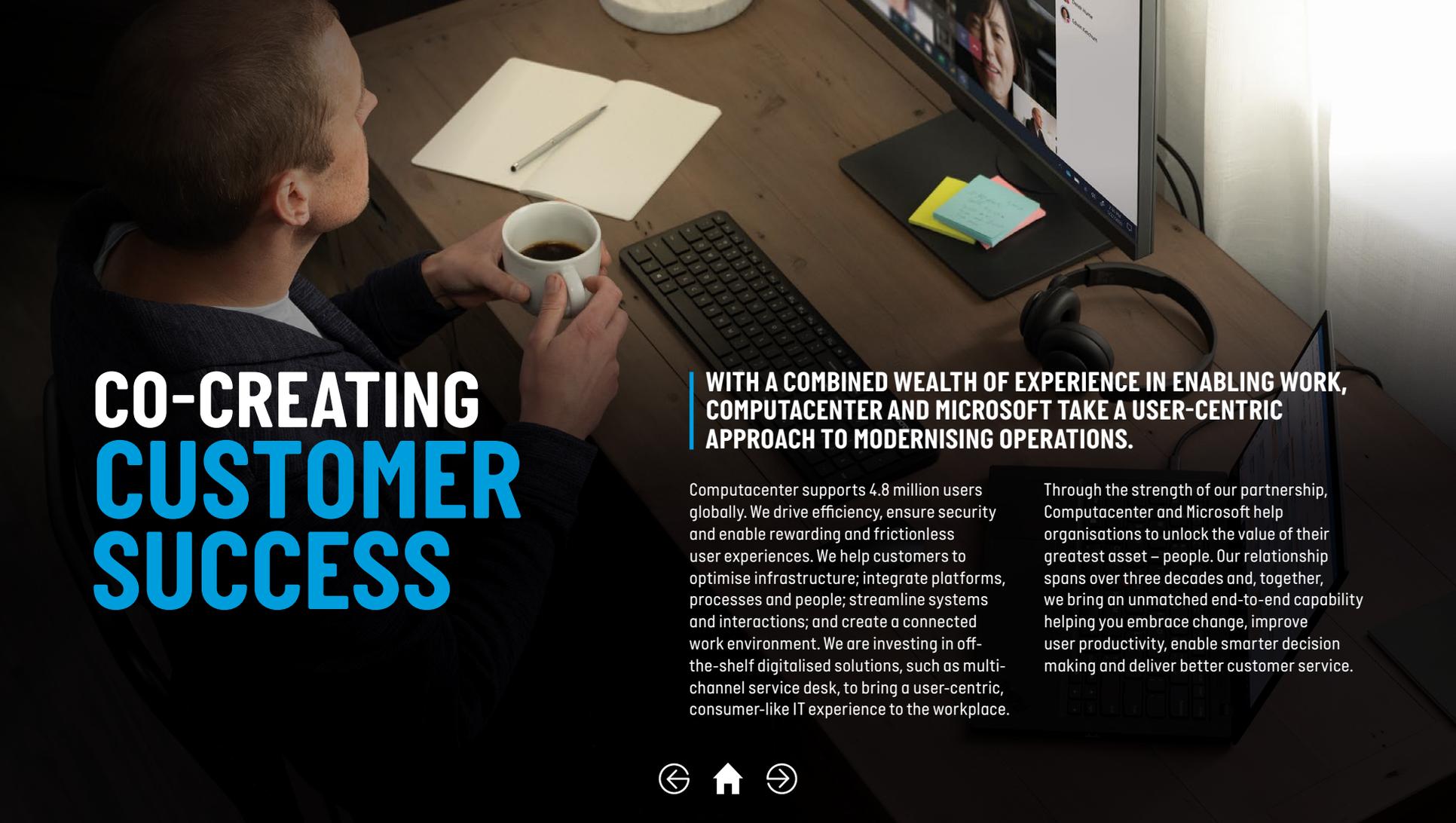
Workplaces, work styles, on-campus and on the move, it's all work. For many, work is increasingly less tethered to a single location and less constrained by office hours. Instead employees are

driving up performance and productivity with a blended approach to managing their work life and home life across multiple locations.

There are many for whom work will still play out in shifts – on the ward, the shop floor, in the call centre or the factory. This is the diversity that those enabling work must embrace, addressing the many faces of work and ensuring that people across every size and type of organisation are empowered to work where, when and how they need to.

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CO-CREATING CUSTOMER SUCCESS

WITH A COMBINED WEALTH OF EXPERIENCE IN ENABLING WORK, COMPUTACENTER AND MICROSOFT TAKE A USER-CENTRIC APPROACH TO MODERNISING OPERATIONS.

Computacenter supports 4.8 million users globally. We drive efficiency, ensure security and enable rewarding and frictionless user experiences. We help customers to optimise infrastructure; integrate platforms, processes and people; streamline systems and interactions; and create a connected work environment. We are investing in off-the-shelf digitalised solutions, such as multi-channel service desk, to bring a user-centric, consumer-like IT experience to the workplace.

Through the strength of our partnership, Computacenter and Microsoft help organisations to unlock the value of their greatest asset – people. Our relationship spans over three decades and, together, we bring an unmatched end-to-end capability helping you embrace change, improve user productivity, enable smarter decision making and deliver better customer service.





**BRINGING TOGETHER
MICROSOFT TECHNOLOGIES AND
COMPUTACENTER'S INDUSTRY-
LEADING EXPERIENCE AND
PROCESSES.**

From Microsoft's proven and innovative workplace technologies, to Computacenter's broad IT expertise, we empower organisations to succeed in the face of constant change.

Through offerings such as Windows 10, Microsoft 365 and the Azure cloud platform and supported by a portfolio of advisory and managed services, we are helping CIOs enable their users to securely connect, communicate and collaborate from anywhere, at any time.

**OPENING UP THE
TOOLBOX**



WINDOWS 10

Microsoft's Windows 10 uses the latest innovations to deliver collaboration and productivity tools that are intuitive, flexible and mobile, without compromising security.

At Computacenter, we help you to exploit the power of Windows 10, from advanced security and biometric authentication to enhanced compatibility.

With the skills, scale, resources and logistics capabilities to match, it is no wonder that Computacenter is a leading Windows deployment partner in Europe.

Our Windows 10 Readiness Assessment helps to prepare you for migration by developing and deploying best-practice migration strategies, to minimise disruption and drive user adoption through multi-channel materials, training and support services.

Computacenter's Windows 10 Evergreen service helps test and deploy new releases faster, whilst managing risk. Drawing on our expertise, the four-part process consists of Feature Advisory, Core Application Validation, Super User Testing and Deployment.



MICROSOFT 365

Microsoft 365 is the productivity cloud that brings together best-in-class Office applications with powerful cloud services, device management, and advanced security. Whether in the office or on-the-go, users can create, share and edit documents from any device in real-time.

At Computacenter, we help you to take full advantage of Microsoft 365 to drive your digital agenda.

We have migrated more than 1.5 million users to Microsoft 365 for email and 80,000 users to full licences.

As a member of the Microsoft High-Touch partner programme for Microsoft 365, we support 150,000 users across multiple devices.

With more than 800 certified Microsoft personnel, we ensure you achieve best practice in planning migration strategies, streamlining deployments and achieving the fastest time-to-value.

By proactively addressing interdependencies, we minimise the risk of project delays, drive adoption, simplify ongoing management and boost return on investment.



MICROSOFT SURFACE/ SURFACE HUB

Microsoft's Surface range of devices, which includes convertible desktop all-in-one, hybrid tablets, 2-in-1 detachable notebooks, headphones and the Surface Hub, serves as a portal to the integrated performance of Windows 10 and Microsoft 365. The result? A seamless user experience.

The Surface range enables natural interactions with touchscreens, detachable keyboards and stylus pens. Microsoft Edge powers more personalised and responsive browsing experiences, whilst the Cortana personal digital assistant supports users and drives productivity.

Microsoft Surface Hub is built for teamwork, with enhanced collaboration and whiteboard capabilities and the scope to address a variety of budgets and business needs.

The entire Surface suite of products features robust security from the ground up, Microsoft Surface security includes a built-in firewall, an anti-malware solution, and automatic updates. This means your business will have access to the newest Teams and Office 365 security features on their Surface devices—as soon as they are rolled out.

As an Authorised Device Reseller, Computacenter is accredited to help you source Microsoft devices with confidence. Through our industry-leading Smart Supply services, we combine buying power with technology expertise, web-based processes and flexible financial models to enable you to source, procure, build and deploy at scale.

And, as the only UK Surface Authorised Service Provider, we're uniquely placed to offer faster response times and a superior level of service across the Surface range.



ENTERPRISE MOBILITY AND SECURITY (EMS)

Microsoft Enterprise Mobility and Security (EMS) is an intelligent mobility management and security platform. It helps protect and secure your organisation and empowers your employees to work in new and flexible ways.

Identity-driven innovations help you to stay secure and productive, improving control over devices and apps, particularly in the cloud, with mobile device management software.

Computacenter also has a heritage in mobile IT, supporting all provisioning models, from BYOD and COPE to CYOD. Our strategic approach to mobility serves to integrate solutions, optimise security and simplify support.

Improving control of the mobile estate enhances collaboration, enables flexible working and delivers a seamless user experience, in the office and on the road.

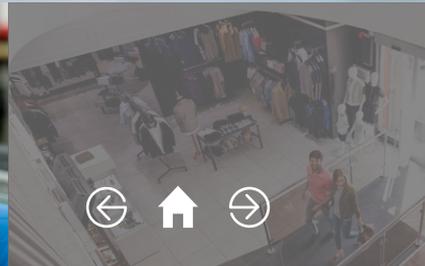
We've redefined the traditional security perimeter approach to protect systems and information against existing and emerging security risks.

With over 20 years' experience and certifications in more than 20 solutions, our dedicated security practice brings visibility and expertise across the entire IT stack, helping to reduce the cost and complexity of securing growing volumes of devices, data and users.





MICROSOFT AZURE



Microsoft Azure is an open, flexible, enterprise-grade cloud computing platform that brings an ever-expanding set of cloud services to ensure consistent performance and experience.

Azure gives you the freedom to build, manage and deploy applications through a range of tools and frameworks, maximising IT budgets with scalable pay-as-you-go services, whilst safeguarding data sovereignty and simplifying compliance with data protection and privacy laws.

Computacenter brings an established pedigree in cloud to supporting CIOs throughout their transformation lifecycle. As a Microsoft Cloud Solution Provider, we bring the choice of pay-as-you-go subscription models and consumption-based licensing for Cloud Productivity and Cloud Platform.

We bring together people, processes and platforms to provision workloads smarter and respond faster to customer demand. We have repeatable blueprints for every stage of the hybrid cloud lifecycle – from defining roadmaps and staging deployments to migrating workloads and enabling orchestration. Our Global Solutions Center provides a risk-free environment for testing and proving hybrid solutions, to de-risk implementation, simplify integration and unify hybrid cloud management.

PREFERRED PARTNER FOR ALL THINGS MICROSOFT

COMPUTACENTER IS A CERTIFIED MICROSOFT GOLD PARTNER, WITH MULTIPLE COMPETENCIES.

From consultancy and advice to implementation and support, we help to get the very best out of your investments in Microsoft technology. From recommending the right solutions and services, to accelerating deployment, we streamline integrations, simplify management and incorporate security into every layer.



OUR COMPETENCIES

- Gold Application Development
- Gold Cloud Platform
- Gold Cloud Productivity
- Gold Collaboration and Content
- Gold Communications
- Gold Data Analytics
- Gold Datacenter
- Gold Messaging
- Gold Small and Midmarket Cloud Solutions

- Gold Windows and Devices
- Gold DevOps
- Gold Security
- Gold Application Integration
- Gold Data Platform
- Gold Enterprise Mobility Management
- Gold Project and Portfolio Management
- Gold Cloud Business Applications

OUR EXPERTISE

Microsoft's number one Enterprise Partner for Group Corporate Accounts in the UK

Over 800 certified Microsoft personnel

More than 300 Microsoft Certified Systems Engineers

More than 1,000 technical and service management experts

Seven Operational Command Center locations supporting workplace transformation on a global scale

Tempo project management methodology for rigorous control and compliance

Global Solutions Center to test and prove new Microsoft deployments without risking live environments

CLOUD SOLUTION PROVIDER | AUTHORISED DEVICES RESELLER | CO-SELL READY PARTNER
LICENSING SOLUTION PARTNER | AUTHORISED SERVICE PARTNER



GET IN TOUCH

For more information about Computacenter's partnership with Microsoft and how it helps to accelerate business in a hybrid IT landscape, please contact your Computacenter Account Manager, call 01707 631000 or email enquiries@computacenter.com.

Visit our website to find out more about how Digital Me solutions from Computacenter are already helping to empower, equip and assist our customers' teams.

Learn more [here](#)

ABOUT COMPUTACENTER

Computacenter is a leading independent technology partner, trusted by large corporate and public sector organisations. We help our customers to source, transform and manage their IT infrastructure to deliver digital transformation, enabling users and their business. Computacenter is a public company quoted on the London FTSE 250 (CCC.L) and employs over 16,000 people worldwide.

www.computacenter.com



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