

TIME TO **TRANSFORM**

of organisations are reinventing their business models

recognise the need for more agile IT infrastructure

be expensive and time consuming to modernise. Organisations need another way to streamline spend, incorporate agile working,

and enable enhanced customer and employee experiences.

face barriers to transformation

BUSINESS AS USUAL ISN'T WORKING

Legacy infrastructure restrictions can hinder the needs of a rapidly evolving business environment:

MISMATCHED MANUFACTURERS

PROJECT LAGS



High expenditure and delays due to complex concept-tocommission processes can't support agile teams.



Diversity of vendors, without a single point of contact, creates scheduling difficulties and increased administrative costs.

RIGID PRICING

COMPLICATED ASSEMBLY



waste and the lack of exact delivery dates causes serious issues for colocation sites.

Huge amount of packaging

INTEGRATION CHALLENGES



Systems from different vendors are not pre-tested or configured before they arrive. Parts may be missing or damaged.



A lack of flexible multi-vendor pricing models are built to suit suppliers, not your organisation.



THERE IS A BETTER WAY

Computacenter and Dell Technologies specialise in co-delivering deployment services to source technology:



AT ANY SCALE







90% **10 DAYS** FOR END-TO-END IN LEAD TIME INTEGRATION

MODERNISATION RISK BEING LEFT BEHIND." Mark Molyneux, CTO Business Development, Dell Technologies

"A DATA CENTER CAN HOLD BACK OR ACCELERATE CHANGE. ORGANISATIONS THAT FAIL TO PRIORITISE DATA CENTER

SPEED AND SIMPLICITY



The modular Rapid Data Center Deployment (RDD) service:

AS STANDARD



Consolidates vendors across geographies Removes the need for packaging disposal

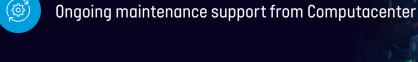
Configures, tests and integrates systems before they are shipped

Delivers everything in one shipment

Includes reliable delivery to colocation sites

Addresses sustainability concerns

Software pre-load services



Export and import customs clearance

INTEGRATION CENTERS, WE ALSO HELP BUSINESSES ANTICIPATE DEMAND AND EVOLVE ACCORDINGLY."



THE COMPUTACENTER DIFFERENCE

40-year track record, specialising in large enterprises and public sector customers

Graeme Sinclair, Solution Architect, Computacenter



30 years

in partnership

Scalable service from a single system up to hundreds of racks More than 200 vendor accreditations, and 10,000 technical certifications

Computacenter and Dell Technologies

25 million products shipped annually to 100+ countries

Large integration centers in Europe, the UK and US

Partner of the year



3 consecutive years,

A-grade partnership

Computacenter holds the 'top'

Titanium Black status partnership

ranking from Dell Technologies

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If you'd like to find out more about how Computacenter and Dell Technologies can support your data center modernisation strategy, please contact your Computacenter Account