



Computacenter and Toshiba

Computacenter and Toshiba provide workplace optimisation solutions that improve employee flexibility and efficiency while also cutting costs and carbon emissions.

Business Challenges:

The workplace is rapidly changing with organisations increasingly adopting more flexible working practices. By offering staff greater flexibility, organisations can reduce not only their reliance on costly office space but also minimise environmental impact, enhance staff satisfaction and, most importantly, improve productivity.

To take full advantage of these benefits and mitigate any operational risks, organisations need to equip staff with reliable, secure and cost-effective mobile technologies that enables them to work effectively from home, the office and whilst on the move.

Computacenter and Toshiba provide innovative and robust mobile working solutions for business and public sector organisations as well as for the home user. Toshiba has been leading the way in mobile computing since it created the world's first portable computer in 1985. Its laptops are designed to meet a range of user needs – from lightweight laptops with up to nine hours of battery life and semi-ruggedised models to everyday devices that offer exceptional value, reliability and performance.

By partnering with Computacenter and Toshiba to procure, configure and manage mobile working solutions, organisations can:

- Improve business continuity by providing staff with access to critical systems and data regardless of location
- Safeguard information security with a range of powerful inbuilt features
- Implement an affordable and repeatable strategy for managing mobile devices

Key Benefits:

Computacenter uses Toshiba technologies to create integrated workplace and mobile solutions that meet your individual business objectives and budget. We enable organisations to:

Minimise cost:

Computacenter's status as Toshiba Premier Partner and Toshiba Authorised Service Provider means we offer the best value for sourcing and supporting your Toshiba technologies resulting in a low total cost of ownership. Our industrialised services also remove cost and complexity from managing mobile workplace solutions.

Decrease risk:

Toshiba's industry leading reliability combined with Computacenter's skills and expertise in business continuity and user support means our mobile working solutions are highly available, mitigating the risk of disruption to staff productivity and customer service levels.

Enhance sustainability:

Mobile working enables organisations to significantly reduce their carbon emissions. Laptops consume less power than their desktop counterparts, and reduce the need for travel by enabling staff to work from any location. Toshiba devices are consistently rated as one of the most environmentally friendly laptops according to EPEAT® criteria, and the company was recognised by Greenpeace in 2009 for creating the greenest laptop.

"The long standing partnership of Toshiba and Computacenter, who are industry leaders in their fields, ensures that Customers receive a tailored solution delivered on time and budget to bring improved productivity and business performance."

Neil Bramley
B2B Sales Director, Toshiba

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Partners

Deliverables:

Computacenter offers a comprehensive range of mobile working solutions and services to support Toshiba technology throughout its lifecycle. We make it simple and efficient for organisations to source Toshiba devices with e-procurement, bespoke online catalogues, bill and hold services, build and configuration services and even delivery direct to your employee's door.

As a Toshiba authorised service provider our support services extend from break/fix maintenance to end-to-end desktop managed services. We also offer WEEE-compliant laptop disposal via our specialist subsidiary RDC.

We understand that security and connectivity are key issues for the mobile workforce, and have specialised security and network practices that can ensure your business data is easily accessed by authorised personnel yet protected against malicious threats. For example, Toshiba works proactively with encryption providers to ensure full compatibility, which means we can easily encrypt laptop data to prevent the risk of a security breach from lost or stolen devices.

Why Computacenter?

Computacenter has worked with Toshiba for more than 20 years and is one of the top five Toshiba partners in the UK.

- We are a Toshiba Premier Partner and Authorised Service Partner with more than 40 Toshiba-certified engineers
- We support more than 750,000 users and 1.5 million user devices via our desktop managed services and operate a 24x7x365 multi-lingual service desk
- Our breadth and depth of expertise means we can ensure complete integration of your mobile working technologies with existing IT solutions and management processes

Consultancy Services

Computacenter's consultancy capabilities cover the full range of workplace technologies as well as the datacentre and networking. We offer sound technical advice gained from achieving highest level accreditations and practical experience.

Commercial Solutions

Our commercial solutions enable significant cost savings whilst increasing productivity. We do this by assessing the environment and looking where best practice can be implemented in order to drive operational costs down thus improving operating profit. It is not always about buying the cheapest at the time, but looking at the benefit of said solution over a 3-5 year period and comparing it to other options available to make an informed decision.

Proven Expertise

We have proven capabilities in helping organisations develop and implement mobile working strategies that are cost-effective and reliable.

What next?

To find out how Computacenter and Toshiba can help you, please contact us at: technology@computacenter.com