



# Computacenter and Symantec

Computacenter and Symantec remove the cost and complexity associated with managing and securing growing volumes of data. By drawing on best practice processes, proven technologies and our 10-year partnership, we help organisations develop scalable and economical information management solutions.

## Business Challenges:

Information is the lifeblood of every organisation. How this data is secured and managed can have a significant impact on a company's productivity, profitability and reputation.

With digital information increasing both in volume and in complexity in terms of access requirements, IT departments need software and services that help simplify day-to-day management and mitigate risk.

From virus protection and email archiving to data backup and client device management, Symantec and Computacenter enable organisations to enhance information security and storage as well as their infrastructure operations.

By combining Symantec's industry leading, mature, reliable and platform-independent software with Computacenter's end-to-end infrastructure expertise and security skills, we help organisations develop effective and affordable information management solutions for physical, virtual and shared environments. As a result, organisations can:

- Identify potential security risks and protect their IT infrastructures against them
- Comply with internal and regulatory security policies
- Reduce storage requirements and costs with automated archiving and data de-duplication

- Recover faster from disasters and hardware failures
- Minimise data loss and maximise availability
- Simplify Windows 7 migrations with automated imaging and deployment
- Drive out the costs of desktop management with asset discovery, remote management and automated software updates

## Key Benefits:

By partnering with Computacenter and Symantec, IT departments can manage and secure growing volumes of information without the need for more resources. As a result, organisations can:

**Minimise risk** - From data loss prevention and retention policies to malware filtering and endpoint security, Computacenter and Symantec will help you safeguard the integrity and availability of information for both business continuity and compliance purposes.

**Control cost** - By preventing security breaches and associated downtime, we can help organisations avoid financial penalties and reputational damage. Our focus on standardisation, consolidation and automation will simplify IT management, thereby decreasing operational costs.

**Increase efficiency** - Computacenter and Symantec leverage best practice processes and proven technologies to help organisations design and deploy effective

*Computacenter and Symantec have enjoyed a strong relationship that dates back to 1982. Computacenter has an impressive track record of both designing, implementing and supporting complex storage and security solutions from Symantec across key Government, Finance, Telco and Commercial customers.*

**Glenn Graham**  
Channel Sales Manager  
Symantec



Platinum Partner

## Partners

information management and security strategies that provide staff, partners and customers with 24/7 access to the data they need. With a more secure and stable infrastructure, IT departments will be able to redeploy resources from 'keeping the lights on' to technology-led activities that drive business growth.

### Deliverables:

Computacenter will assess your needs and provide independent advice on solutions for your business. We can source and deploy the most appropriate Symantec solutions to support your IT projects, and are accredited on the following Symantec partner programmes:

**Strategic services:** we can advise on the Symantec solutions, such as data backup and anti-virus software, that are best suited to customers' needs

**Technical services:** we are qualified to deliver implementation and support services on behalf of Symantec to ensure businesses maximise value and minimise risk

**Managed security services:** we use Symantec solutions for security monitoring and firewall management to deliver industrialised IT managed services to organisations

**Software asset management:** with extensive knowledge of Symantec's licensing models; we can help organisations maximise their investment in the company's software and prevent compliance breaches

### Why Computacenter?

Computacenter's extensive experience of Symantec solutions means we can help organisations maximise the return on their investment while minimising implementation risks.

Our services are based on a proven track record:

- high levels of Symantec accreditations and one of the UK's largest Platinum partner
- resources, skills and geographical reach to deliver end-to-end projects within tight timescales and budgets
- specialist security and storage consultancy practices, which are managed by leading experts in each field.

### Consultancy Services

Computacenter's consultancy capabilities cover server, storage, security and networking; offering sound technical advice gained from achieving highest level accreditations and practical experience in their field.

### Commercial Solutions

Computacenter's commercial solutions enable significant cost savings while increasing productivity. We do this by assessing the environment and looking where best practice can be implemented in order to drive operational costs down thus improving operating profit. It is not always about buying the cheapest at the time, but looking at the long-term benefits of a solution over a 3-5 year period and comparing it to other options available.

### Proven Expertise

Over the past 10 years Computacenter has helped numerous organisations safeguard the integrity and availability of their data using Symantec technologies both for transformational projects and ongoing managed services. For example, we implemented Symantec back-up and anti-virus technologies for e-invoicing company OB10 as part of a major IT infrastructure upgrade. As a result, the company can mitigate risk and protect its reputation and revenues.

### What next?

To find out how Computacenter and Symantec can help you, please visit:  
[www.computacenter.com/symantec](http://www.computacenter.com/symantec)

or email:

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