



Computacenter and NetApp

Computacenter and NetApp help organisations create highly efficient datacentres that decrease storage costs while increasing capacity, availability, flexibility and performance to ensure the information infrastructure meets the ever-evolving requirements of our customers' businesses.

Business Challenges:

The exponential growth in data and budgetary pressures mean that organisations are under pressure to provide greater storage capacity for a lower cost. This pressure is often exacerbated by cost-saving initiatives, such as server and desktop virtualisation, which require a scalable and reliable back-end storage infrastructure.

Computacenter and NetApp help organisations overcome the data explosion by providing intelligent solutions that support IT/business transformation while reducing storage requirements by up to 50 per cent. NetApp's unified storage solutions provide best in class technologies including data de-duplication, snapshot technology, cloning and thin provisioning across all data types and all protocols, enabling organisations to deploy a single storage solution for all infrastructure requirements.

NetApp is part of the Imagine Virtually Anything (IVA) collaboration with Cisco and VMware, which has created a secure multi-tenancy solution that simplifies the implementation and management of virtualised datacentres. The solution integrates previously siloed storage resources in a shared virtual pool that provides increased capacity, capabilities and flexibility at lower cost.

Key Benefits:

Computacenter and NetApp's solutions offer organisations increased datacentre performance, greater capacity and integrated management across virtual, physical, cloud and hybrid environments. We help organisations:

Reduce costs: NetApp storage technologies reduce costs by minimising hardware requirements. Computacenter will help you augment these savings by optimising your storage infrastructure and increasing efficiency. The strength of our partnership with NetApp means we also provide competitive procurement options, further increasing your return on investment.

Enhance agility: Unlike most storage hardware, NetApp solutions can be easily expanded with additional hard drives and processors without the need for costly investment in new devices. This helps ensure the data storage infrastructure stays aligned with your business needs.

Minimise risk: Computacenter has the breadth of expertise to deliver end-to-end infrastructure solutions that combine NetApp storage with other best-of-breed datacentre technologies. As a result, we can provide a fully integrated virtual datacentre that ensures both the availability and security of critical information.

How Computacenter Helps:

By working with Computacenter to source, implement, integrate and support NetApp storage solutions, organisations can:

- Reduce the amount of physical storage deployed across the infrastructure without sacrificing capacity
- Respond to data and business growth through improved capacity management
- Forecast future spend more accurately through greater visibility of storage allocation and trends
- Minimise business risk by safeguarding data security, integrity and availability



Star Partner
Support Services Certified

Partners

Deliverables:

Computacenter has the skills and accreditations to support organisations throughout the storage lifecycle - from proof of concept and procurement through to build, configuration, integration, optimisation and management.

We are an authorised NetApp service provider, which means we are qualified to deliver first and second line support for NetApp technologies via our central service desk. Our support and managed services incorporate remote problem diagnosis and root cause analysis, onsite hardware support, parts replacement and a proactive escalation service. Our field engineers are committed to providing high quality services in line with service level agreements (SLAs).

Organisations can validate the business benefits of NetApp's innovative storage solutions at Computacenter's Solutions Centre, where we are currently building a proof of concept environment based on the 'Imagine Virtually Anything' platform.

Why Computacenter?

Computacenter has a dedicated storage practice that leverages the latest standards and technologies and industrialised services to provide organisations with optimised NetApp storage solutions that balance cost, risk and performance.

- We are a NetApp VIP International ASP Star Partner – we are one of just five UK partners to hold this, the highest NetApp accreditation
- We are a NetApp VIP Certified Support partner with priority routing to the NetApp Global Technical Support Centre
- Our storage professionals and engineers hold around 20 NetApp accreditations
- Computacenter has a 24x7 support desk with international capabilities that supports 750,000 users

Consultancy Services

Computacenter's consultancy capabilities cover the full range of client technologies as well as the datacentre and networking. We offer sound technical advice gained from achieving highest level accreditations and practical experience.

Commercial Solutions

Our commercial solutions enable significant cost savings whilst increasing productivity. We do this by assessing the environment and looking where best practice can be implemented in order to drive operational costs down thus improving operating profit. It is not always about buying the cheapest at the time, but looking at the benefit of said solution over a 3-5 year period and comparing it to other options available to make an informed decision.

Proven Expertise

Computacenter has worked with numerous public sector and corporate organisations to design, deliver and manage storage solutions that meet evolving business needs while helping them to minimise cost and complexity.

What next?

To find out how Computacenter and NetApp can help you, please visit:

www.computacenter.com/netapp

or email us at:

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