



## Computacenter and Epson

Computacenter and Epson help organisations bring business information and applications to life with razor-sharp projection, printing, scanning. Our imaging solutions are cost effective, energy efficient and easy to use and maintain.

### Business Challenges:

With business applications and information becoming increasingly visual, organisations need to ensure they provide staff with quality imaging solutions such as projectors. Reliability, definition and total cost of ownership are all factors in selecting and implementing the right imaging technologies.

Whether you require the latest state-of-the-art functionality or robustness and reliability, Computacenter and Epson can help you find a projector that offers superior quality at a competitive price.

The diversity of the Epson product portfolio means we can meet organisations' individual needs in terms of budget, utilisation and availability.

From wireless and interactive projectors to desktop multi-function devices, Computacenter and Epson can help you bring your business information to life.

Here's how:

- Enhance meetings, video conferences, presentations and visual displays with brighter and better quality projected images
- Minimise power usage with low-energy imaging solutions that turn off automatically
- Simplify the support of large imaging estates with management software and automated alerts
- Accelerate the preparation of documents with reliable and user-friendly printing and scanning devices

### Key Benefits:

By working with Computacenter and Epson, organisations can improve the quality and performance of their projectors, printers and scanners, while reducing operational costs.

For example, we can help you:

#### Maximise ROI:

Computacenter works closely with Epson to offer volume discounts for large-scale implementations. We can also identify the imaging devices that will deliver the lowest total cost of ownership based on your organisation's usage and needs. We offer a three-year unlimited lamp and hardware warranty to help you maximise your investments.

#### Enhance staff productivity:

Epson has spent years developing its products to ensure ease of use. Computacenter will carefully design and support your projector, printer or scanner environment to ensure that staff have convenient and appropriate access to the devices they need, when they need them. Epson's 'self-maintainer' programme trains customers to troubleshoot and fix products themselves, therefore reducing downtime and costs.

*"Having worked with Computacenter for nearly 20 years we have found them to be a perfect partner to work together with in the provision of business solutions across the AV, print and scan areas to a diverse range of organisations."*

**Steve Torbe**  
Head of Business Sales  
Epson

**EPSON**<sup>®</sup>

# Partners

## Deliverables:

Computacenter helps organisations evaluate, select, procure, install and configure Epson projectors, printers and scanners. We design solutions to match customers' business needs and physical environments – from corporate meeting rooms and school halls to retail stores and large auditoriums.

We help organisations take full advantage of projector features such as automated device power down, wireless connectivity and ultra-short-throw projection. Computacenter also provides support and maintenance for Epson products, which can be incorporated into a wider managed service.

To ensure your end-of-life projectors, printers and scanners do not contribute to landfill and comply with the WEEE Directive, we also provide remarketing and recycling services via our specialist disposal arm RDC.

## Why Computacenter?

Computacenter and Epson's partnership spans nearly 20 years, which means we have the experience and expertise to deliver fit-for-purpose imaging environments that are cost effective to maintain and easy to use.

- Computacenter is an Epson Premium Business Partner with fully accredited engineers who will minimise any installation risks
- We hold gold stock and have access to a significant resource pool, which means we can respond to your needs faster
- We can provide end-to-end IT infrastructure capabilities spanning desktop, datacentre, network and audio-visual environments to ensure your Epson technologies are fully integrated

## Consultancy Services

Computacenter's consultancy capabilities cover the full range of audio-visual technologies as well as the datacentre, desktop and networking. Computacenter therefore can offer sound technical advice gained from achieving highest level accreditations and practical experience.

## Commercial Solutions

Our commercial solutions enable significant cost savings whilst increasing productivity. We do this by assessing the environment and looking where best practice can be implemented in order to drive operational costs down thus improving operating profit. It is not always about buying the cheapest at the time, but looking at the benefit of said solution over a 3-5 year period and comparing it to other options available to make an informed decision.

## Proven Expertise

Computacenter and Epson work with organisations from all sectors to optimise their projection, printing and scanning environments. For example, BT sources Epson projectors from Computacenter to enhance meeting facilities and minimise costs.

## What next?

To find out how Computacenter and Epson can help you, please email us at:

[audio\\_visual@computacenter.com](mailto:audio_visual@computacenter.com)

For more information on Computacenter's audio-visual capabilities, go to:

[www.computacenter.com/audio\\_visual](http://www.computacenter.com/audio_visual)