



## Computacenter and NEC

The combined experience of NEC and Computacenter enables organisations to unlock greater business value from their digital displays. Whether you want to equip your workforce with more environmentally-friendly monitors or transform a public space with a large-format display, NEC and Computacenter will help you maximise performance and reduce total cost of ownership.

### Business Challenges:

To maximise the productivity benefits of multi-media and collaborative technologies, organisations need access to reliable and high-quality display technologies.

From desktop TFT monitors to LCD screens and projectors, NEC's technologies offer out-of-the-box integration and a vast range of connectivity options, enabling organisations to take advantage of new business applications efficiently and cost-effectively.

With NEC display technologies, organisations can:

- Facilitate dynamic and exciting real-time communication with staff, partners and customers
- Develop eposters, information points and large-format adverts that capture an audience's attention
- Improve the quality of video-conferencing to support virtual meetings, training and consultations
- Reduce the carbon footprint of desktop estates with low-energy display options
- Create dynamic meeting spaces with user-friendly and reliable projectors

### Key Benefits:

Computacenter and NEC bring multi-media applications and information alive by providing organisations with state-of-the-art digital displays that are suitable for a range of business spaces.

The combination of our services and NEC's solutions will help your organisation:

### Reduce cost:

NEC technologies are featured in our Computacenter Recommends product portfolio, which means organisations can access NEC products and associated integration and management services at the lowest price point. Our services include full warranties and support to ensure maximum performance and minimise total cost of ownership throughout the lifecycle of your NEC devices.

### Mitigate risk:

Our engineers are NEC-accredited and have years of experience, enabling you to minimise the risk and disruption associated with technology implementations in public spaces.

### Drive innovation:

NEC's specialist knowledge of display technology combined with Computacenter's breadth of ICT capabilities enables organisations to implement innovative solutions, such as collaboration tools, that drive competitive advantage through enhanced communications and greater efficiency.

### Enhance sustainability:

Computacenter can help your organisation minimise the environmental impact of your desktop estate. NEC screens hold EPEAT Gold status, which means they meet stringent environmental performance criteria set by the Green Electronics Council. Through our asset management division, RDC, we can also remarket and recycle your end-of-life display technologies to minimise landfill in compliance with the WEEE Directive.

*"As the leading vendor of display solutions, NEC's experienced partnership with Computacenter has delivered a compelling proposition to the customer for many years."*

**Simon Jackson**  
Vice President, Northern Europe  
NEC Display Solutions

# Partners

## Deliverables

From deploying a new digital signage solution to refreshing desktop monitors, Computacenter can meet your organisation's end-to-end digital display needs. We can help you:

- Develop a business case and identify return on investment
- Design a solution based on NEC's best-of-breed technologies
- Install and integrate new equipment with minimum disruption to the business
- Train staff to ensure rapid adoption of new technologies
- Integrate desktop refresh plans with wider IT transformation projects
- Explore NEC technologies in advance of implementation at our Product Solutions Suite
- Support your solutions with full warranties and maintenance services to ensure they remain highly available.

Computacenter also offers outsourced and out-tasked services for key processes within the IT management lifecycle as well as end-to-end managed services.

## Why Computacenter?

As NEC's largest UK partner, Computacenter has the expertise and buying power to provide organisations with affordable and reliable display solutions.

- Computacenter is an NEC Solutions' Plus Reseller with more than 12 years experience of working with its technologies
- We hold the largest stock of NEC equipment in the UK, enabling you to access the technology you need quickly. Our virtual warehouse provides 24x7 real-time information on the availability of products
- We have the capacity to configure up to 3,000 systems a day and ship around 20,000 items every day
- Our procurement, installation, integration and support services are based on industrialised best practice processes
- We can deliver end-to-end solutions incorporating desktop, datacentre and networking technologies

## Consultancy Services

Computacenter's consultancy capabilities cover the full range of audio-visual technologies as well as the datacentre, desktop and networking. We offer sound technical advice gained from achieving highest level accreditations and practical experience.

## Commercial Solutions

Our commercial solutions enable significant cost savings whilst increasing productivity. We do this by assessing the environment and looking where best practice can be implemented in order to drive operational costs down thus improving operating profit. It is not always about buying the cheapest at the time, but looking at the benefit of said solution over a 3-5 year period and comparing it to other options available to make an informed decision.

## Proven Expertise

Computacenter and NEC have enjoyed many joint successes, including a ground-breaking project for BT Innovate & Design. By combining NEC LCD monitors with SMART interactive whiteboards and Internet Protocol audio-conferencing, BT has been able to create a collaboration solution that enhances customer service, reduces software development costs and improves the time to market for new applications. The project delivered a rapid and measurable return on investment, paying for itself within a year.

## What next?

To find out how Computacenter and NEC can help you, please email us at:

[audio\\_visual@computacenter.com](mailto:audio_visual@computacenter.com)

For more information on Computacenter's audio-visual capabilities, visit:

[www.computacenter.com/services-new/audio-visual/](http://www.computacenter.com/services-new/audio-visual/)