



Managed Print: Level Pay Service

Computacenter's Level Pay Program reduces the overall cost of printers, including the future running costs and then simplifies the ongoing management of the print environment.

What we do

A typical organisation operates print devices from multiple vendors under multiple contracts so it's difficult to gain a clear picture of how much is being paid for printing. While many firms spend up to 10% of revenues on print resources, most have no idea of the true costs.

Computacenter's Level Pay Service puts you in control. With Computacenter responsible for the supply of hardware, consumables and associated services, printing is provided as a utility service, with a simple per-page cost.

Computacenter initially works with organisations to understand their print environment, including:

- Consumable consumptions
- Page volumes
- Print hardware selection
- Total cost of ownership

Once an assessment of the existing environment is complete Computacenter implement a solution that allows the organisation to budget for print on either a monthly or quarterly basis in easily predictable payments.

How it helps

The Computacenter Level Pay service offers the following benefits;

Lower costs: An optimised print service and the associated reduced consumable spend cost reductions of 20- 30% can be achieved.

Improved management: A single contract that covers pages printed, maintenance, services and all consumables for HP, Lexmark and/or Dell printers and multifunction devices, simplifies supplier management via one scalable and flexible contract.

Reduced administration: Automated consumable ordering reduces internal administration. Predictable monthly or quarterly bills provide simplified forward planning for budgetary purposes.

Computacenter can take on an existing print hardware infrastructure and support the devices on a break-fix basis, driving down the cost of consumable procurement by as much as 30%, allowing organisations to achieve savings from day one.

We assist organisations to identify machines with a high TCO with a view to replacing them with more effective devices at a significantly reduced price, providing the opportunity to refresh the entire print estate and to pay for consumables within the existing consumables budget, whilst taking advantage of new more efficient technology.

Managed Print: Level Pay Service

Why we are different

Computacenter's managed print services are provided by highly skilled staff specialised in delivering effective print services in multi-vendor environments.

Computacenter will make your business sharper by removing cost, complexity and barriers to change. We have an open, pragmatic approach, and always provide independent advice, working with IT departments, not around them. Computacenter's services and solutions are based on the same strong values:

Breadth and scale: We have extensive expertise of delivering print transformation projects that help organisations optimise their processes and technologies. We have the largest independent engineering force in the UK, and our staff hold more than 200 vendor and industry accreditations. Our strong relationships with many key vendors including HP, Xerox, Lexmark and Dell means that we are involved in early adopter programmes and print infrastructure optimisation activities.

Repeatable best practice: The processes developed through Computacenter's Shared Services Factory enable us to share best practice across our customer base, which means you can benefit from cost-savings and continuously improved service quality.

Where we have done it

Computacenter is currently operating this service for a number of organisations, most recently a large logistics provider and a major high street retailer. We currently support hundreds of machines producing over 51 million documents per year, with the organisations' projects achieving savings of over £500,000 over the contract life of three years.

What next?

To find out how Level Pay can work for you please contact your account manager or email:

enquiries@computacenter.com

LEXMARK



2011
Preferred Partner


xerox 