



Desktop Strategy

A service component of our **Desktop Technology Optimisation** solution

Computacenter's Desktop Strategy service reviews the impact of future desktop, thin client and virtualisation technologies within your business.

What we do

Knowledge Sharing and Visioning Workshops

We begin the process by sharing information on industry trends, best practise and new business models. In addition, facilitate discussions on the client's issues and preliminary ideas. We work with you to create the preliminary vision, mission and strategic goals in the new environment.

Validation phase

During the validation phase, Computacenter performs a detailed analysis to prioritise strategic issues:

- End-user needs
- Target applications and migration considerations
- Target infrastructure and transformation issues
- Business returns and timescales
- Identification of potential internal barriers to change and adoption

This information is then used to produce a Strategy Definition Document, reviewing available technologies and identifying suitability within your environment. This document includes:

- Definition of the key success factors.
- Identification of key building blocks/ major projects
- Creation of a roadmap
- Technology infrastructure high-level design
- User assimilation plan
- Cost range for implementation
- ROI analysis

How it helps

Computacenter leverage our extensive technology skills with deployment and managed service experience to provide an impartial, pragmatic review. Benefits from engaging our Desktop Strategy include;

Reduced Total Cost of Ownership (TCO)

Utilising the right combination of desktop (Thick/Thin/Virtual) and application environments can significantly improve manageability. Support costs for build management, updates, patching and application delivery may be reduced through new technology approaches.

Power Savings To maximise TCO savings, virtual solutions are often implemented with Thin Client hardware devices. These devices have significantly reduced power requirements over traditional PCs and even with power increases for centralised systems, savings may be achieved.

Flexible Working Flexible application access allows users to access their working environment from any location, on any workstation. This flexibility allows for secure home working, mobility, off-shoring and business continuity solutions to be implemented. Computacenter's strategy can help quantify the business impact of flexibility working, and where it fits into your overall desktop strategy.

"Computacenter's advice with the implementation of our end-to-end Citrix infrastructure has been invaluable. The solution has enabled our staff to reap the benefits of secure remote access allowing them to work more flexibly and increase their productivity, whilst enabling the company to lay the foundations for future business initiatives."

Paul Caris,
CIO,
Eversheds

Desktop Technology Optimisation

Desktop Strategy

Desktop Migration

Desktop Virtualisation

Software Optimisation

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Why we are different

Skills

Computacenter's dedicated workplace and collaboration team has specialist skills across all emerging desktop technology areas. Combined with our traditional desktop transformation skills, engineering, project management, support and training capabilities we can provide a comprehensive service, from strategy through to deployment.

Track Record

Computacenter has extensive experience in designing, implementing and supporting desktop solutions for many organisations, and can offer advice on application integration, secure remote access, device selection and management of the solution.

Repeatable Best Practice

The processes developed through Computacenter's Shared Services Factory enable us to share best practice across our customer base, which means you benefit from cost-savings and continuously improved service quality.

Quality of Partnership

Computacenter is a vendor-independent organisation with the highest level of accreditations with key players in the desktop market including Microsoft, Citrix, VMware, Appsense, Wyse and HP.

Where we have done it

Computacenter's help with our virtual desktop strategy was invaluable; their practical and open approach and their ROI modelling tools are realistic and adaptable to our own environment. Working with Computacenter has enabled us to validate our own assumptions and beliefs about desktop virtualisation and helped us focus on the true benefits and how to realise them. Gary Hird, Technical Strategy, John Lewis Partnership

What next?

To find out how Desktop Technology Optimisation services can help you, please contact your account manager or email enquiries@computacenter.com