



Outstanding growth nets Computacenter an award hat trick

Computacenter has landed a trio of awards from Hitachi Data Systems (HDS) in recognition of its thriving partnership with the storage vendor helping organisations simplify their information management.

As well as being named overall EMEA partner of the year, the IT solutions and services provider also won the region's growth awards for HDS Enterprise and Modular storage technology.

Neill Burton, director of Computacenter's Datacentre business line, commented: "HDS technologies help us address real customer challenges in the areas of information storage and management across physical, virtual and cloud environments. As a result, we have seen phenomenal growth in key areas including cross-platform virtualisation and the right-sizing of clients' storage platforms. HDS' strength across the entire product portfolio is a key differentiator for us and helps us to add value to our business."

During 2009, Computacenter UK doubled its HDS business, earning the company three out of the 10 EMEA

partnership awards. The awards are testament to Computacenter's expertise in the storage market, and its expertise in understanding HDS' solutions, including enterprise storage virtualisation technologies, modular storage and enterprise content storage.

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In addition, Computacenter Germany picked up three accolades from HDS for healthcare partner of the year, Hitachi Content Platform (HCP) partner of the year and for securing the largest file-based service deal in EMEA.

Harvey Smith, Regional Sales Director, UK & Ireland Channels at Hitachi Data Systems, commented: "Computacenter is an important strategic partner for our business in EMEA. We are focussed on helping organisations transform their IT environment through implementing next-generation data centres that are aligned with their business requirements.

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Computacenter is an HDS Platinum Partner with more than 40 members of staff holding a range of accreditations. "Our strategic alliance has gone from strength to strength since its foundation in 2004. These awards demonstrate our ongoing commitment to working with HDS and helping our customers overcome their current and future information management challenges," commented Burton.