

CASE STUDY



Betterware Outsources SAP to Computacenter



“SAP is mission-critical for us, so it’s vital that our hosting partner is reliable,”

“Computacenter was initially recommended to us by a reseller, and when we compared it with several other potential providers, we liked the look of what they offering and its pricing structure. We also had excellent comments from the other Computacenter customers we contacted for references.”

John Embrey, head of IT at Betterware

To find out how Computacenter can help you, please contact Darryl Denton, Managed Services Specialist at darryl.denton@computacenter.com or via phone at 07801 453 75

A guide to reducing your IT infrastructure costs. For a free online assessment, visit www.computacenter.com/DTO

Founded in 1928, Betterware is one of the largest direct sellers of house wares in the UK. Its product range includes a wide range of household and cleaning products, which are sold through a network of around 6,000 self-employed sales agents. Its retail sales are around £70m and it has over 200 employees.

Betterware, one of the largest direct sellers of house wares in the UK, has selected Computacenter to host its SAP infrastructure. Computacenter has been able to offer Betterware a complete end-to-end solution, and is also responsible for providing and managing the communications links between Betterware and itself.

Computacenter will be hosting and managing the infrastructure on which Betterware’s Birmingham head office SAP implementation is running, and is providing the low-level administration of that system. The hosting infrastructure is split across two of Computacenter’s data centres, to provide disaster contingency facilities.

“We’re delighted to be replacing Betterware’s incumbent SAP hosting provider,” said Mark Howling, Director of Managed Services at Computacenter. “Our SAP hosting business is going from strength to strength, and Betterware is exactly the kind of mid-market business that we can help most effectively.”

Betterware uses SAP for many of its business processes, including processing its large volume of weekly orders, producing financial account statements, managing its suppliers and their orders and payments, and controlling and monitoring stock levels

About Computacenter

Computacenter is a leading European provider of IT infrastructure services. Our managed services can reduce organisation’s IT costs whilst increasing its efficiency, performance and value. We provide specific solutions filling gaps in the infrastructure provision, through to complete IT infrastructure outsourcing. Our Shared Services Factory enables our customers take advantage of proven, repeatable and ITIL-compatible processes that accelerate innovation, improve service quality and deliver cost savings.