

## Computacenter Connect & e-Commerce Integration

Computacenter Connect is an on-line tool to help you purchase from Computacenter over the Internet. It is a standard service available free of charge to Computacenter customer, complementing the service that you already receive from your account team.

Connect enhances the way you work with us by giving you direct access to product information, custom pricing, quotes and orders over the web. It can be used as a stand-alone 'out of the box' solution or as an end to-end, fully integrated solution with your existing procurement tool.

### Business Challenge:

Do you face:

- Escalating administration costs associated with IT procurement?
- Insufficient control of authorisation and procurement processes?
- Problems and delays caused by limited access to detailed product information, pricing and availability?
- Too varied a choice of products from different manufacturers to make an effective decision?
- Too many unauthorised, duplicate, and non-standard IT purchases?
- Inadequate reporting on the status of current orders and on your purchasing history?

### Key Benefits:

- Tightened control over 'maverick' purchasing.
- Lower IT procurement administration costs.
- More time available for procurement staff to work on strategic objectives.
- Improved access to and reporting on data relating to expenditure.
- Increased use of preferred items and manufacturers, enhancing our combined negotiating position.
- Full integration if required enabling you to leverage full ROI in your existing systems.

400+ customers with stand alone access.

100+ customers with integrated solutions.

Customer base ranging from FTSE 100 to SME's across all industry sectors.

Nearly 50% of all Computacenter Product orders now placed via e-Commerce routes.

"You can monitor the orders and it gives you lots of facilities really. It's very good."

"It's so easy to place an order compared to how we used to do it."

"I have never experienced such a simple implementation to get punchout implemented."

"So very important. If suppliers can't trade electronically, they will lose our business."

"Much, much less time spent on product fulfilment."

"From our point of view it is very important as it reduces the overhead/cost on placing and processing orders."

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## Deliverables

- Secure access to a multi vendor catalogue.
- Real time access to your price list, availability and technical specifications of products and services.
- Order individual items or customer specific 'Bundles' – items grouped together for ease of purchase.
- Controlled ordering by managing and restricting what can be ordered and by whom.
- Create and save your own quotes, passing them onto your colleagues as needed or 'exporting' them to load into your own procurement system.
- Submit orders to Computacenter, either on your credit account.
- Workflow allowing you to have Requesters and Approvers.
- Full order tracking through to completion.
- Reporting tool, enabling you to analyse your spend with us and more.
- Optional integration (punchout or catalogue feeds and XML ordering) with your own procurement systems (Oracle, SAP, Ariba etc.)

## Why Computacenter?

We have over 15 years experience of providing B2B e-Commerce solutions for IT procurement.

Our large e-Commerce user base is testimony to the benefits our customers realise. We offer a flexible out of the box solution for both standalone and fully integrated solutions.

Long and successful history of lifecycle management

For many years we have been helping some of the UK's largest organisations manage the entire process of selection, purchasing, implementation, testing, managing, renewing and upgrading their products and services.

Long-term approach

We partner with customers, providing the best advice for them over the long-term, as opposed to pushing for a short-term spend decision. This can often mean not spending now, but rather waiting for more favourable terms.

Large customer base

We are able to leverage our buying power, negotiating more favourable terms with vendors as well as benchmarking pricing against other customer agreements.

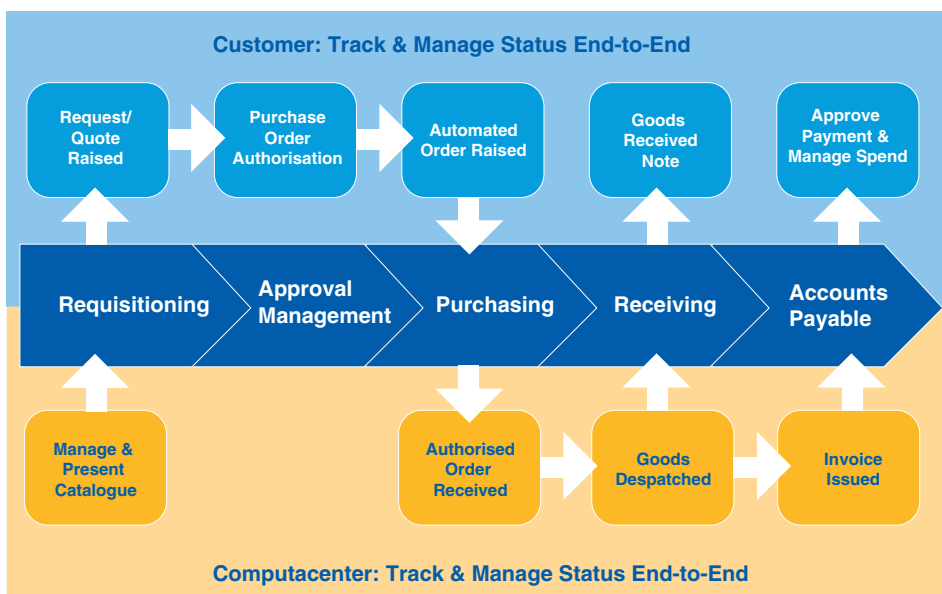
Expertise from a vendor-independent partner

We help our customers navigate the complex world of IT hardware and services by offering an independent service based on what works for the customer, not for us and our commercial agreements with manufacturers.

## What next?

To find out how Computacenter's e-Commerce service can help you please contact:

Your Account Manager at  
+32 2 704 94 11 or e-mail  
[infobelgium@computacenter.com](mailto:infobelgium@computacenter.com)



Computacenter Connect:  
Procure to Payment (P2P) Component  
Based Solutions.